-10

-20

-30

Jul/Aug/Sep

Current Year

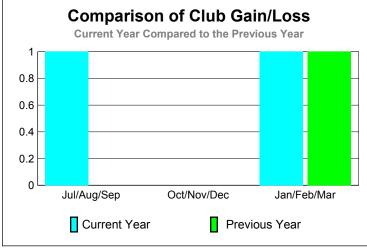


GMT: PAUL CHOR HO FAN Location: HONG KONG, CHINA GMT CA: 5

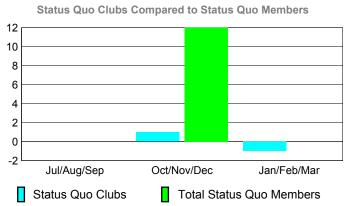
		<u>Club</u> <b>200</b>		<u>Clubs</u> <b>2008-2009</b>	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	1	0	1	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	1	1	0	1	1
Totals	2	2	0	2	1

**CLUBS** 

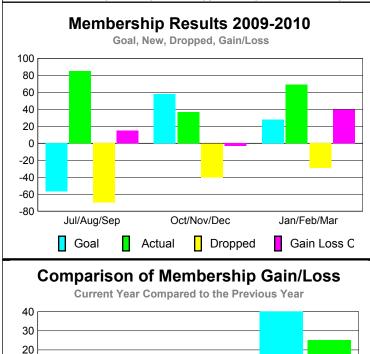
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



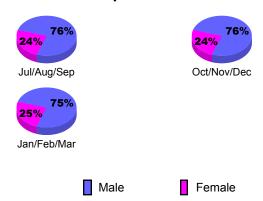
		MEM	BERSH	<u>IIP                                   </u>	
		Member	<u>Membership</u>		
		200	2008-2009		
Month	Net Memb Goal	Actual New Memb	Actual Dropped Memb	Gain/ Loss of Memb	
Jul/Aug/Sep	-57	85	-70	15	-25
Oct/Nov/Dec	58	37	-40	-3	15
Jan/Feb/Mar	28	69	-29	40	25
Totals	29	191	-139	52	15



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



0

-1

-2

Jul/Aug/Sep

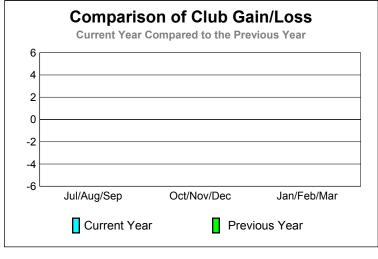
Current Year



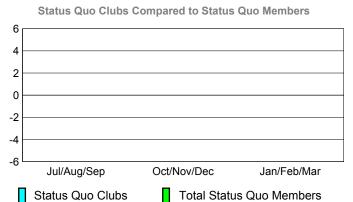
GMT: PAUL CHOR HO FAN Location: MACAU GMT CA: 5

		<u>Club</u> <b>200</b>	2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Totals	0	0	0	0	0

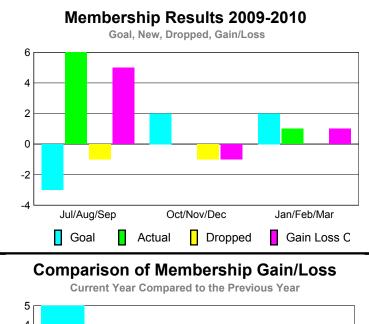
## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C



### YTD Status Quo Clubs 2009-2010



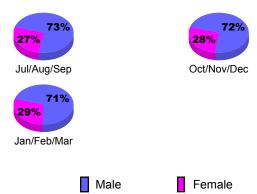
		MEM	BERSH	ПР	
		Member	<u>Membership</u>		
		200	2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-3	6	-1	5	4
Oct/Nov/Dec	2	0	-1	-1	-2
Jan/Feb/Mar	2	1	0	1	-1
Totals	1	7	-2	5	1



### Gender Comparison 2009-2010

Oct/Nov/Dec

Jan/Feb/Mar



80

60

40 20

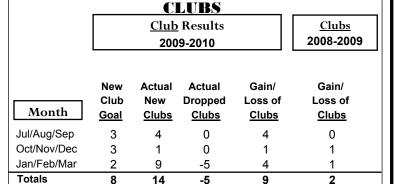
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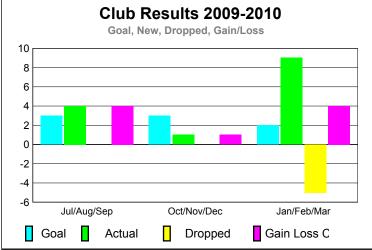
Jul/Aug/Sep

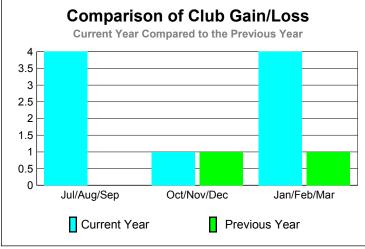
Current Year



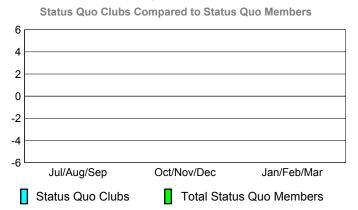
### GMT: PAUL CHOR HO FAN Location: CHINA GMT CA: 5



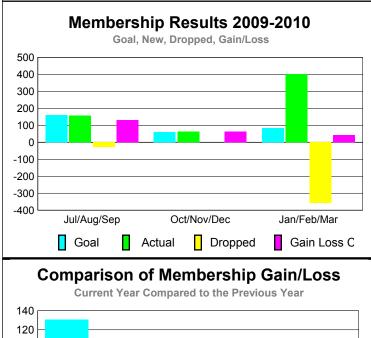




### YTD Status Quo Clubs 2009-2010



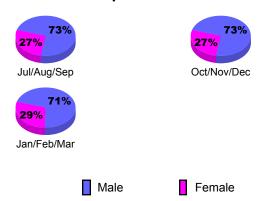




### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



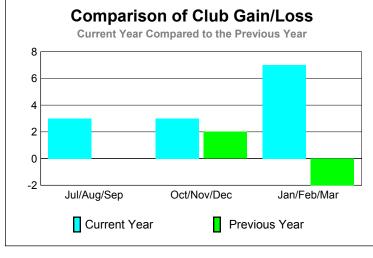


GMT: PAUL CHOR HO FAN Location: CHINA GMT CA: 5

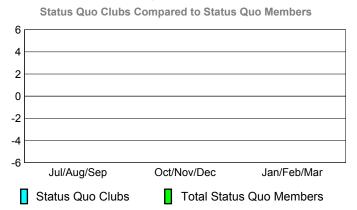
		-			
		<u>Club</u> <b>20</b> 0	<u>Clubs</u> 2008-2009		
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	3	6	-3	3	0
Oct/Nov/Dec	4	3	0	3	2
Jan/Feb/Mar	3	7	0	7	-2
Totals	10	16	-3	13	0

**CLUBS** 

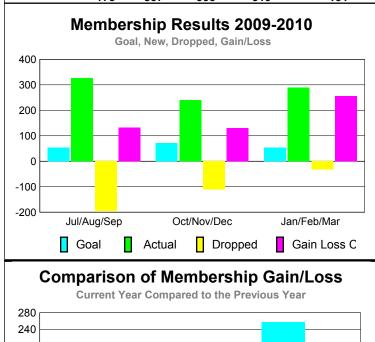
# Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 8 6 4 2 0 -2 -4 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

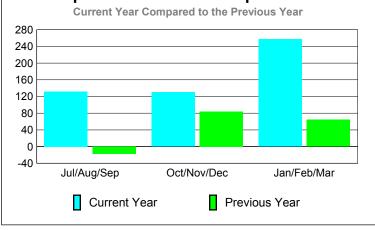


### YTD Status Quo Clubs 2009-2010

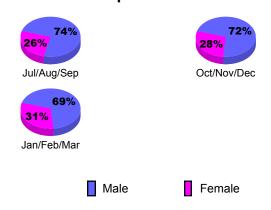


		MEM	BERSH	ПР	
		Member	<u>Membership</u>		
		200	2008-2009		
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	Goal	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	53	327	-195	132	-17
Oct/Nov/Dec	72	241	-111	130	84
Jan/Feb/Mar	53	289	-32	257	64
Totals	178	857	-338	519	131



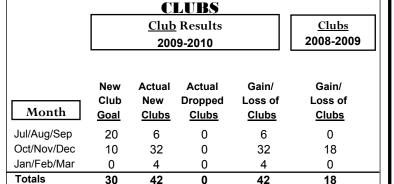


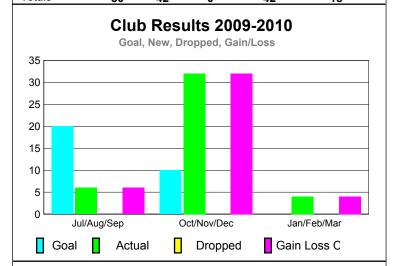
### **Gender Comparison 2009-2010**

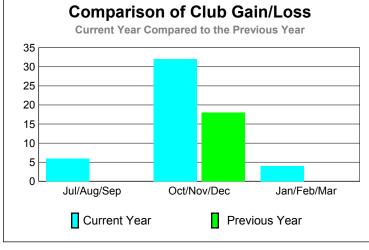




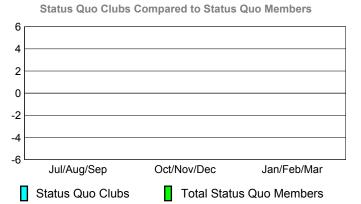
### GMT: PAUL CHOR HO FAN Location: CHINA GMT CA: 5



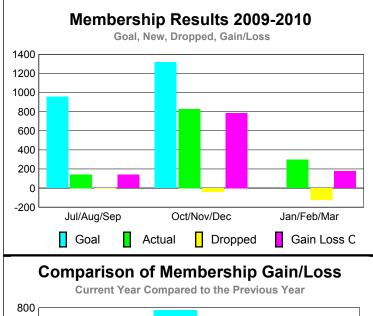


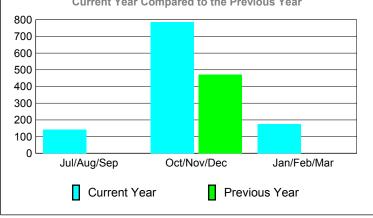


### YTD Status Quo Clubs 2009-2010

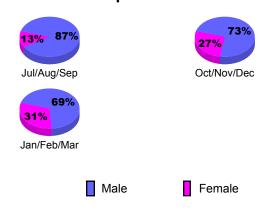








### **Gender Comparison 2009-2010**



300

200

100

-100

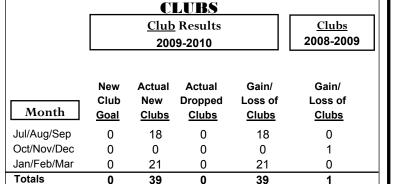
0

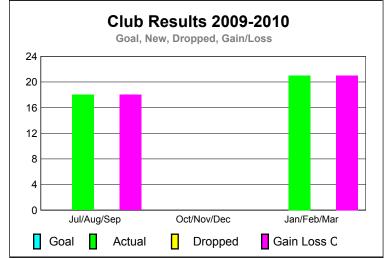
Jul/Aug/Sep

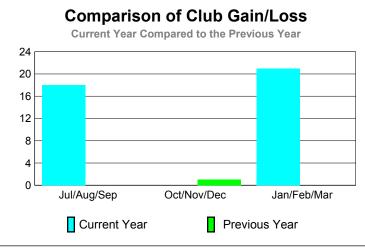
Current Year



### GMT: PAUL CHOR HO FAN Location: CHINA GMT CA: 5







### YTD Status Quo Clubs 2009-2010

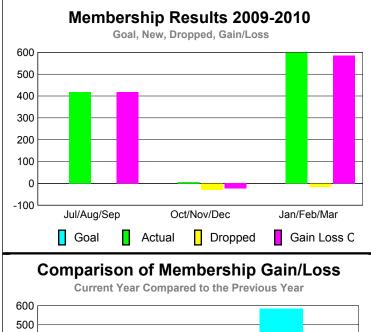
Status Quo Clubs Compared to Status Quo Members

6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs Total Status Quo Members

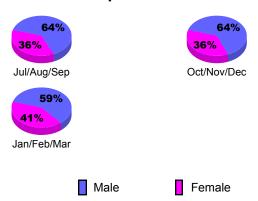
	MEM.	BERSH	<u>IIP                                   </u>	
		Membership 2008-2009		
L	200	2000-2003		
Net	Actual	Actual	Gain/	Gain/
Memb <u>Goal</u>	New <u>Memb</u>	Dropped <u>Memb</u>	Loss of <u>Memb</u>	Loss of <u>Memb</u>
0	418	0	418	-6
0	6	-29	-23	11
0	600	-15	585	-3
0	1024	-44	980	2
	Memb Goal 0 0 0	Member   200	Membership Result           2009-2010           Net Memb         Actual Dropped           Goal         Memb         Memb           0         418         0           0         6         -29           0         600         -15	Net Memb         Actual New Dropped Loss of Goal Memb         Memb Memb         Memb Memb           0         418         0         418           0         6         -29         -23           0         600         -15         585



### **Gender Comparison 2009-2010**

Oct/Nov/Dec

Jan/Feb/Mar



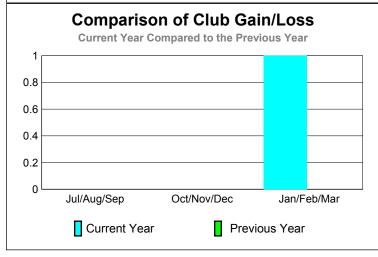


GMT: PAUL CHOR HO FAN Location: MONGOLIA GMT CA: 5

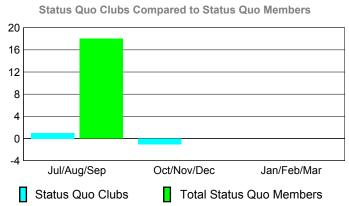
		<u>Club</u> <b>20</b> 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	1	0	1	0
Totals	0	1	0	1	0

**CLUBS** 

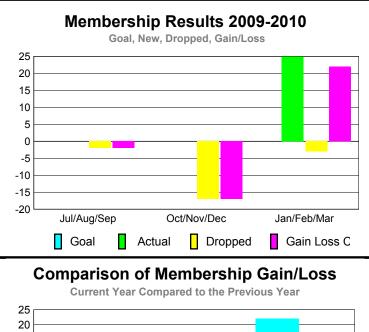
## Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Actual Dropped Gain Loss C

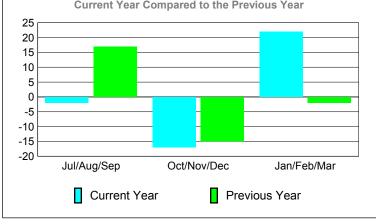


### YTD Status Quo Clubs 2009-2010









### **Gender Comparison 2009-2010**

